



Highland Chamber
OF COMMERCE

the Chamber News

P R O M O T I N G G O O D B U S I N E S S

JANUARY 2010

HAPPY NEW YEAR

We wish all our Members a very prosperous 2010 and look forward to a successful year in Promoting Good Business in Highland.

THANK YOU TO OUR RENEWING MEMBERS FOR THEIR CONTINUED SUPPORT.

The list inside includes Chamber members who have paid their 2010 membership dues so far. (Current as of December 28, 2009.)

We will also acknowledge renewing members in the February Newsletter. The 2010 membership decal, Program of Action and Committee Sign Up sheet will be mailed or personally delivered.

A Program of Action and Board of Directors List is included inside. We encourage you to participate with your fellow Chamber Members by signing up for a committee. This is a great way to promote your business and give back to the community.



THANKS TO RETIRING BOARD MEMBERS

Pictured (left to right) Jim Dal Santo, Attorney at Law; Pat Popa, Popa Heating & Cooling; and Terry Krooswyk, Krooswyk Trucking & Excavating. We appreciate the excellent leadership, enthusiasm and participation they provided to The Chamber during their years of service.

“LOVE YOUR BUSINESS” NETWORKING

Our February Meeting will be a Networking Meeting with the Munster, Griffith and Dyer Chambers at The Center for Visual & Performing Arts. The date is **Thursday, Feb. 11, from 10:00 am - 2:00 pm. Cost is \$15 with reservations and \$20 at the Door. Reservation flyer will be emailed. Contact the Chamber if you are interested in joining the committee to help plan this event.**

Limited Vendor Space will be available at the cost of \$65 (or \$75 with electricity). Introductions and door prizes will be only from the Vendors. There will be Networking at each table following lunch and there will be no speaker.

WELCOME OUR NEW MEMBER
MATTHEW BAKER INC.
2645 Highway Avenue

**RIBBON CUTTING CEREMONY
WEDNESDAY, JANUARY 6, 11:00 AM**

Join your fellow Members and participate. Contact mary@highlandchamber.com or call 923-3666..



At the December Membership/Board Meeting, the Chamber honored Grimmer Construction as a 25-Year Member. Pictured (from left to right): Margie Hoffman and Mark Grimmer, Grimmer Construction; and Highland Chamber President Lisa Gibson, Inn of Hammond.

2010 RENEWING HIGHLAND CHAMBER MEMBERS

(current as of 12-28-2009)

85 Degrees	Fagen-Miller Funeral Home	Mercy Hill Church
Aide Rentals & Sales II	First Financial Bank	Michael's Restaurant
Albert's Jewelers	Foster Electric	Micka Cabinets
Allard/Marcus Rental Corporation	Gary SouthShore RailCats	N.E. Leep Realty Corp.
Allen Landscape Centre on 45th	Girl Scouts of Greater Chicago & Northwest Indiana	North Township Trustee Frank Mrvan
Apex Construction	Great Hair Days	Oil Express
Applied Leadership Services	Grimmer Construction	Paun Family Chiropractic
Arrenello's Pizza	Highland Animal Hospital	Pepsi
Avanti Limousines	Highland Christian School	Plaza Lanes
B & F Pools	Highland Elks Lodge #981	Pleasant View Dairy
Bakker Produce	Highland Improvements (Ultra Plaza)	Prompt Ambulance
Baxter Printing	Highland Pack & Parcel	Providence Bank
Bell Parts Supply	Highland Parks & Recreation	Purdue University Calumet
Bill's Movers	Highland Soccer Club	Regional Development Corporation
Bochnowski Appraisal	Highland Travel Basketball Teams	Regional Federal Credit Union
Brightstar Care	Hixon Home Improvement	Respite Care Services
Brown Insurance Group	Inn of Hammond	Ria Trufant State Farm Insurance
Cakes By Karen	Jimmy John's Gourmet Sandwiches	Round the Clock Restaurant
Catalyst Productions	Keyword Design	Sanfratello's Pizza
Centier Bank	Kozlowski & Associates	School Town of Highland
Central Marine Logistics	Krooswyk Trucking & Excavating	Springer Real Estate
Citizens Financial Bank	Kuiper Funeral Home	Storm Damage Specialists
Colby Dental	Neighborhoods Inc.	Strack & Van Til
Cooley Animal Hospital	L.C. Surveyor George Van Til	Tauber Westland & Bennett, P.C.
Crawford Door Sales	Lake Federal Bank, FSB	The Family Compass
Creative Hairstyling Academy	Leep's Supply Co.	The Hobson Financial Group
Crowel Insurance Agency	Levin Tire Center	Thrifty Kleen Cleaners
Cyrus Realtors	Manpower	Traditions Restaurant & Pub
Dunhill Cleaners	McDonald's	Van Senu Auto Parts
Dunhill Formal Wear	McMahon & Associates	VOA Associates
Dr. C. Komyatte & Associates	McFarland Homes	Weston & Associates
Easy Clean Car Wash	McShane's, Inc.	White & Havens Insurance
Emcor / Hyre Electric	Meador Stratton, LLP	Wilk & Hand
Extraordinary Rehab Services		

NEWSLETTER ADVERTISING

Newsletter advertising is still available for the 2010 Highland Chamber Newsletter. Over 300 people receive the Chamber Newsletter by mail or email. The cost is \$30 for a business card sized ad (minimum 3 months—your choice of months!), or \$100 for a one-page insert.

CHAMBER WEBSITE

The Chamber website has been updated for 2010. **Please visit www.highlandchamber.com to check if your business information is correct.** Contact the Chamber with any corrections or suggestions for the website. Executive Officer Installation photos will be added after the January meeting, and photos and other information will be added throughout the year.

GOING GREEN!

The Highland Chamber is encouraging it's members to sign up for the email list to start receiving the monthly Newsletter by email instead of mail. This effort will save paper, reduce costs at the Chamber and it's a great way to keep updated on other local business, community and Chamber events.

CHAMBER MEMBER TESTIMONIAL

"I joined the Highland Chamber of Commerce because I made a commitment to myself to give back to the community that serves me. As an entrepreneur since 1995, I realize that many of my business clients live in the same community, shop at the same stores, and have many of the same values I hold true. I give back to the community that serves me by attending monthly Chamber meetings, attending Chamber events, and volunteering to chair a Chamber committee. Participating in these activities in general helps the business community grow and specifically I derive a sense of pride as I focus on my commitment to give back to the community that serves me."

Adam Gawlikowski, President/CEO
Applied Leadership Services, Inc.
219.924.5352



Contact the Chamber to have your Chamber Testimonial included in the monthly newsletter!

CHAMBER PROPERTY FOR SALE/RENT

The Highland Chamber is selling the House at 8544 Kennedy Avenue. This property is zoned B2 and/or residential. Contact Tom Palmer at Springer Real Estate, 838-0180, for a showing or more information. The House is also available for a temporary month to month rental at \$600 a month. Contact the Chamber office at 923-3666 or mary@highlandchamber.com.

HIGHLAND CENTENNIAL

Celebrate Highland's 100th Birthday by displaying the **Centennial Logo decal**, courtesy of The Highland Chamber, in your business window. Decals are available at the Chamber office.

Highland Reflections 2010 Calendar - "Celebrating a Century of Highland." Available for \$7.00 at the Chamber, Lincoln Center and Lamprecht Florist. Includes 6 additional pages of history and photos.

The Centennial Committee will host a **Moonlight Bowling Fundraiser** on Saturday, February 20, 2010, from 8:00 -11:00 pm at Plaza Lanes. Tickets cost \$25 and include two games, shoes and pizza. Prizes, raffles and cash bar available. Gallery tickets cost \$10 to attend, and not bowl, and have pizza. Silent Auction items are being requested. All monies raised will benefit the Centennial events.

JANUARY CALENDAR OF EVENTS

- 1 HAPPY NEW YEAR - Office Closed
- 5 Executive Committee Meeting, 8:00 AM
Chamber office
- 5 Town Centennial Meeting, 7:00 pm
- 6 RIBBON CUTTING CEREMONY
Matthew Baker, 2645 Highway, 11:00 AM
- 11 "Love Your Business" Meeting, 12:30
Munster Chamber office, RSVP 923-3666
- 12 Membership/Board Meeting
Theo's Steak & Seafood, RSVP 923-3666
Installation of New Officers
- 14 Dollars for Scholars Meeting, 6:30 pm
Highland High School Library

The Breakfast with the Easter Bunny Committee will be contacted this month to meet and prepare for this annual event. The Easter Bunny Breakfast date is Saturday, March 27, 2010 at the HHS cafeteria.

As discussed at our Plan Session, the Board of Directors will meet quarterly this year, as well as the monthly Membership/Board meetings. The first Quarterly Meeting will be on: TUESDAY, FEBRUARY 2, 8:00 AM, at the Lincoln Center. Thanks for your participation.

MEMBERSHIP/BOARD MEETING

**TUESDAY, JANUARY 12
THEO'S STEAK & SEAFOOD
9144 Indianapolis Blvd.**

INSTALLATION OF NEW OFFICERS

**Ambassadors:
Michelle Anderson & Radley Robinson**

Please RSVP by Friday, January 8,, to the Chamber office at 923-3666 or email mary@highlandchamber.com



Highland Chamber
OF COMMERCE

2010 BOARD OF DIRECTORS

OFFICERS

Doug Lewis, President
John Freyek, Vice President
Jan Balkema, Treasurer
Angie Clark, Director
Terry Trusgnich, Director
Lisa Gibson, Past-President
Executive Director: Mary Luptak
Admin. Asst.: Shannon Peterson

8536 Kennedy Ave. • Highland, IN 46322
(219) 923-3666 • Fax: (219) 923-3704
mary@highlandchamber.com
www.highlandchamber.com

Monica Aguilar
First Midwest Bank
Michelle Anderson
First Financial Bank
Jan Balkema
First Financial Bank
Tom Brown
Brown Insurance Group
Angie Clark
Highland Parks & Recreation
Victor Garcia
March of Dimes
Adam Gawlikowski
Applied Leadership Services
Lisa Gibson
Inn of Hammond
Terry Lankow
ArcBRIDGES
Bill Leep
Pleasant View Dairy

Rosanne Loughmiller
Prompt Ambulance
Doug Lewis
Edward Jones Investments
Cecile Petro
Highland Redevelopment Commission
Lance Ryskamp
Attorney At Law
John Freyek
Citizens Financial Bank
Cindy Rivera
North Township Trustee Office
Radley Robinson
Gary SouthShore RailCats
Terry Trusgnich
Aide Rentals & Sales II
Dave Turoci
Baxter Printing
Pat Vassar
Highland Police Department
Bernie Zemen
Timeless Images

PHONE (219) 923-7800
FAX 923-6313

Kuiper Funeral Home
SERVICE MEASURED BY THE GOLDEN RULE

Konnie Kuiper

9039 KLEINMAN ROAD
HIGHLAND, IN 46322



(219) 923-2520

Doctors Pharmacy

2727 HIGHWAY AVE.

HIGHLAND, IN 46322

KATHY GORTAT, R.Ph. P.D.

DAVE GORTAT, R.Ph. P.D.

8536 Kennedy Ave.
Highland, IN 46322
www.highlandchamber.com



HIGHLAND CHAMBER OF COMMERCE



**Highland
Chamber
OF COMMERCE**

2010 EXECUTIVE COMMITTEE

President Doug Lewis
Vice President John Freyek
Treasurer Jan Balkema
Director Angie Clark
Director Terry Trusgnich
Past President Lisa Gibson

Executive Director Mary Luptak
Admin. Assistant..... Shannon Peterson

BOARD OF DIRECTORS

TERMS EXPIRE 12/31/2010

JAN BALKEMA	First Financial Bank	Janice/Balkema@bankatfirst.com	922-3300
ADAM GAWLIKOWSKI	Applied Leadership Services	adamg@appliedleadershipservices.com	924-5352
LISA GIBSON	Inn of Hammond	hammondgm@yahoo.com	845-4678
WILLIAM LEEP	Pleasant View Dairy	bghunter63@hotmail.com	838-0155
DAVE TUROCI	Baxter Printing	Baxterprint@aol.com	923-1999
PAT VASSAR	Highland Police Dept.	pvassar@highland.in.gov	838-3184
BERNIE ZEMEN	Timeless Images	bzemen@comcast.net	934-9028

TERMS EXPIRE 12/31/2011

MICHELLE ANDERSON	First Financial Bank	Michelle.Anderson@bankatfirst.com	972-7325
TOM BROWN	Brown Insurance Group	tbrown@BrownInsGrp.com	972-6060
ANGIE CLARK	Highland Parks & Rec. Dept	aclark@highland.in.gov	838-0114
TERRY LANKOW	ArcBRIDGES	tlankow@arcbridges.com	985-6502
ROSANNE LOUGHMILLER, Prompt Ambulance /Southlake Limousine		RosanneLoughmiller@promptambulance.com	838-4444
LANCE RYSKAMP	Attorney at Law	lerlaw@sbcglobal.net	972-1224
TERRY TRUSGNICH	Aide Rentals & Sales II	ttrus@ameritech.net	838-4300

TERMS EXPIRE 12/31/2012

MONICA AGUILAR	First Midwest Bank	Monica.Aguilar@firstmidwest.com	853-3526
JOHN FREYEK	Citizens Financial Bank	jfreyek@citz.com	513-5401
VICTOR GARCIA	March of Dimes	vgarcia@marchofdimes.com	736-0023
DOUG LEWIS	Edward Jones Investments	douglas.lewis@edwardjones.com	923-1482
CECILE PETRO	Highland Redevelopment	cpetro@highland.in.gov	972-7598
CINDY RIVERA	North Township Trustee Office	riverac@ntto.net	932-2530
RADLEY ROBINSON	Gary SouthShore RailCats	rrobinson@railcatsbaseball.com	882-2255

**HIGHLAND CHAMBER OF COMMERCE
PROGRAM OF ACTION 2010**

<u>Internal</u>	<u>Membership</u>	<u>Events</u>	<u>Business Development</u>	<u>Information</u>
Finance Meetings Quarterly Reviews	Monthly Noon Meetings Networking at 11:30	Bunny Breakfast March 27	Welcome Bags New Businesses	Nixle Reports from Highland Police Dept.
Board of Directors Meet Quarterly with Executive Committee	Speakers – six months Spotlights – six months	Spring Fashion Show Taste of Highland	Chamber Education Series	Construction Updates Redevelopment Updates
Restaurant/ATM Guides	Visit Current Members	Golf Outing – July 30 Wicker Park	Morning Networking	Leadership Council
Newsletter Testimonials	Ambassador Committee	Midwest Zest Fest September 10, 11, 12	Jump Start Program Highland Students	Legislative Info Updates
Chamber Website	Acknowledge 25 year Membership Anniversary	Christmas Treat Bags November 27		

Highland Centennial Events – 2010

- February 20 Moonlight Bowling Fundraiser at Plaza Lanes
- April 10 Centennial Gala at Wicker Park
- May 1 and 2 WWII Re-Enactment at Main Square Park
- June 13 Community Picnic at Main Square Park
- August 7 Bike Tour/Cookout
- October 16-20 Scarecrow Contest